In the beginning...

2019 marks the 60th anniversary of Goodwill South Florida. Since opening our doors in 1959, Goodwill has helped tens of thousands of people with disabilities find greater independence through training, employment and job placement. You have played a critical role in our success, and we cannot thank you enough. As we look to the year ahead, we invite you to join us in celebrating this incredible milestone. We look forward to sharing the culmination of our 60th anniversary and its celebrations with you in next year’s annual report. Until then, we invite you to experience the year in review with our 2018 Annual Report. We hope that you are excited to see what we have been able to accomplish together.
Dear Friends of Goodwill,

Founded in 1959, Goodwill South Florida is proud to be celebrating its 60th anniversary in 2019. That’s 60 years of making a difference and being committed to supporting people with disabilities and other barriers to work. In the year ahead, we will be celebrating Goodwill’s accomplishments of the past 60 years – both big and small. Thank you to our loyal donors, supporters and the South Florida community for continuing to believe in our mission and work after all these years.

We are excited to present you with this year’s Annual Report as we take a look back on the year 2018 and the great impact we made on those we serve. When you take a peek inside, you’ll see that Goodwill South Florida is truly a special place.

When people with disabilities come through Goodwill’s doors they are looking for a chance, like the rest of us - eager to work, succeed, and lead fuller lives. We understand that disabilities don’t define people. That is at the core of our philosophy. Our work with populations with disabilities is always through a lens of capability. Goodwill South Florida makes that possible by providing vocational rehabilitation, training and employment services.

We know that in order to make a real impact, we need to maintain financial stability and continue to grow as an organization so that we can fund programs that help our participants reach their full potential.

As you walk through our halls, the joy of participation and sense of empowerment that show on the faces of those we serve, speak for itself. We have learned over the years that a fundamental need of people is to be engaged in something productive. Having a real job creates hope and opportunity for all of those we serve.

As an employer of people with disabilities and other barriers to work, we encourage business owners and government leaders to double down on their commitment to engage people with disabilities with job opportunities.

Tomás Erban David Landsberg
Board Chair President & CEO

About Us & Community Needs

About Us:
Starting in 1959, Goodwill South Florida, a nonprofit organization serving Miami-Dade, Broward and Monroe counties, has become a significant support system for people with disabilities and other barriers to work.

Community Needs:
There are 4.6 million people in Miami-Dade and Broward counties, 3.7 million of whom are working age. 12.2% of this population have developmental disabilities, physical disabilities, or mental disorders that challenge their ability to find and retain work. This is an extraordinary 457,000 people, 81% of whom are not working compared to only 34% of the non-disabled population. 23% of this population live below the poverty line compared to 14% of the non-disabled population, another startling difference from the non-disabled population.

How We do It:
Because of this great disparity, Goodwill is positioned as the most significant organization in South Florida focused on this community issue. We are the largest and best example of Social Enterprise, starting nonprofit businesses that help fund our human services mission while actually employing many of the people that we are focused on helping. We execute this mission by receiving donated goods, selling them in our stores, and running multiple nonprofit entrepreneurial businesses which fuel the organization and employ many people in need.

Our Needs:
While primarily self-funded, Goodwill South Florida still struggles with funding like any nonprofit. We are challenged by the ups and downs of business, a lack of support of our mission-based vocational training programs, and acquiring enough seed money to launch additional growth-focused businesses that allow us to vocationally train, place and employ more people.

Driven to Making a Difference:
We receive great help from donors of clothing and goods, shoppers in our stores and from our other business services. But it is not enough to fund our robust mission and community needs. We are looking for supporters who are excited about financially participating in this endeavor. Visit goodwillsouthflorida.org to see how you can help support Goodwill.
Program Impact

We are one of the most cost-effective nonprofits in the U.S. with 95% of our expenses going toward funding direct programs.

Every day, the men and women that we serve at Goodwill wake up with the opportunity to focus on their many capabilities, while dealing with their disabilities. Through our mission of employment, training, and job placement for people with disabilities and other barriers, Goodwill gives them hope, a sense of purpose and a life changing experience. Here are last year's results:

In 2018, Goodwill provided the following Units of Services:

- Admissions: 556
- Distribution of information and referrals: 4,033
- Employed at Goodwill (while receiving training & services): 2,770
- Provided placement services: 524
- Programs for developmentally disabled: 173
- Conducted vocational evaluation: 125
- Provided certified vocational training: 138
- Supported employment through VR and APD: 58
- School Transition Program: 3

Primary Disabilities:
- Developmental Disabilities: 562
- Psychiatric, Emotional and Behavioral Disabilities: 2,052
- Orthopedic/Mobility Impairments: 346
- Hearing, Speech and Visual Impairments: 199
- Other Disabling Medical Conditions: 671
- Disadvantaging Conditions: 3,058

Total People Served: 6,888

Participant Diversity:
- Hispanic or Latino: 4,427
- African-American: 1,064
- Other Black: 673
- Haitian: 502
- Other: 222

Total: 6,888

Satisfaction Surveys:
- During 2018 we had the following favorable results on our Satisfaction Surveys:
  - Participant Surveys: 100%
  - Parent Surveys: 100%
  - Referral Sources Surveys: 100%
2018 Year In Review

Below are key highlights that helped define the year.

In Human Services:
- We served 6,888 people and placed 1,505 in employment opportunities both in the community and inside of Goodwill.
- Won the bid in response to the Beacon Council’s RFP for the Miami Community Ventures program to place structurally unemployed people into living wage jobs.
- Our Employee Health Services provided 10,950 units of service to employees and participants.

In Business Services Programs:

Custodial Services:
- Added janitorial and landscaping contracts with the Florida Department of Transportation, Human Trafficking Taskforce, Camillus House and the U.S. Southern Command located in Homestead.
- Cleaned 9 million square feet of office space in 137 buildings located in both Miami Dade and Broward counties.
- Employed 203 people with an average wage of $10.63 plus health benefits

Rehabilitation Services

The core of our mission is job creation, job preparedness and maximizing personal independence for those we serve. Vocational Rehabilitation is the foundation of Goodwill’s programs offering a continuum of services that helps the individuals to develop their optimal human potential and overcome their barriers to employment.

Our Services and Programs:
When entering the program the majority of persons begin with a vocational evaluation which helps to identify the type of employment or training that a person is best suited for and to determine the person’s interest areas.

The Work Activities Center / Adult Day Training provides work experience and social development to people with Developmental Disabilities. This program enhances work skills and behaviors so that the participants can move upwardly through other programs available to them.

The Vocational Training Programs are taught by Miami-Dade County School instructors in the areas of Environmental Services, Sewing Automation, Retail/Customer Services and Adult Basic Education.

The Job Development and Placement Department works with individuals who are seeking employment. This program works to improve the person’s employability skills and then match jobs in the community with the skill sets and preferences of those served.

The Work Services Program is designed to provide employment opportunities within Goodwill for those participants who continue to need follow along and support services for a longer period of time. This provides work experience and makes it easier for the individual to be placed in outside employment afterward.

Laundry Services:
- Laundry Services signed a significant laundry contract for the processing millions of pounds of linen, driving the number of employed to 208.

Apparel Manufacturing:
- Successful product start-up of Army Combat shirts
- Expansion of Apparel Mfg. to first floor space and increased quantities of ACU Coats for Dept of Defense customers and work opportunities for people with disabilities
- Increased orders for the production of Fleece Jackets and additional work opportunity for people with disabilities.

Stores & Donation Centers:
- Our eCommerce business continues to grow, ranking #10 nationally for all Goodwills.
- Successfully introduced reusable shopping bags to our customers and eliminated plastic bags.

· Updated the Miami Outlet Store which boosted revenue and greatly improved the shopper’s experience.
· Our New Goods Program continues to excel with revenue coming in at 39% over last year.

In Support Services:

Marketing:
- Goodwill launched a targeted advertising campaigning focused on the hispanic market promoting job recruitment and mission awareness.
- Executed a social media plan that resulted in significant presence and growth in brand engagement.

Development:
- Continued to establish donor relationships and community engagement and work toward reaching a $3 million, Goodwill Advancement Campaign goal.

Finance:
- The Finance Division implemented direct deposit for all 3,100 employees at Goodwill.
- Passed the annual audit of the Financial Statements with no recommendations.
- Installed a new phone system for the entire organization.

Human Services

Goodwill continued to expand its populations by serving larger numbers of homeless, veterans and ex-offenders. Many of these people were offered job opportunities at the Goodwill Laundry. 819 persons were served in this diversity grouping.

The Human Services Division collaborates with the broader community including many state agencies, public education, United Way and other organizations to ensure that our participants have access to all needed services and that the services are coordinated logically.

The staff of the Human Services Division is dedicated and highly qualified; they are professionals that adhere to the standards of three nationally recognized accreditation organizations.
Michelle Lund

Michelle Lund, 28, lives with her mother in Plantation. Ms. Lund has a high school diploma; having no work history she enrolled in Goodwill’s placement program. Ms. Lund was a victim of severe physical, mental and emotional abuse at a very young age; then at the age of 15 she was involved in a serious car accident in which she suffered severe head trauma. Ms. Lund suffers from mood swings as well as severe migraines that often result in random violent outbursts. While these challenges have been difficult, she found satisfying volunteer work at a cat rescue center and volunteering in the thrift store affiliated with her church. When Hurricane Irma hit South Florida, Ms. Lund was there with fellow parishioners from her church to help the victims by passing out food and clothing.

Ms. Lund started the Job Placement program with the initial desire to work as a stock person in a pet store to fulfill her love of animals. She signed up to volunteer at the Humane Society of Broward County while in job development to gain some experience and confidence as a person and a worker.

With some guidance from her Goodwill employment specialist and her weekly attendance in Goodwill’s pre-employment classes, she was able to overcome her fears of the interviewing process. As she became more confident, she was motivated to seek out employment opportunities within her neighborhood and filled out applications almost daily. When called for an interview Ms. Lund would always make it on time while suffering from debilitating conditions.

While out shopping at a mall, she introduced herself to the manager at Charleys Philly Steaks located in the food court and asked about any entry level positions. The manager met with her and explained the sampler position where she would be responsible for approaching customers randomly in the food court and suggest to them to try their signature sandwich. Successfully passing the initial interview at Charleys Philly Steaks, she is now thriving in the position having no fear of interacting with customers while offering them a smile and genuine hospitality. During the peak of the holiday shopping week Ms. Lund earned recognition from her manager having been named employee of the month. She also earned a generous gift card. Ms. Lund has worked hard overcoming her fears. She enjoys her position at Charleys Philly Steaks and continues to receive support from her Goodwill job coach to ensure success on the job.
Milena Castillo

Milena Castillo, 53, is a divorced, Spanish speaking, mother of two adult sons from Nicaragua. She lives at home with her younger son.

In December 1992, Ms. Castillo was forced to leave her native country due to political persecution. After applying for political asylum, she obtained her authorization for employment, but her husband never allowed her to work. Her husband subjected her to years of physical and psychological abuse. In January 1997 she developed the courage to take action to change her situation; she started looking for a job! Ms. Castillo had difficulty finding employment. She had no work history in the United States, no English skills, no family, two small children, no driving skills or transportation, and she was emotionally unstable and depressed.

Ms. Castillo learned about Goodwill’s programs and came for an interview. She was subsequently evaluated and diagnosed with Post Traumatic Disorder due to a history of abuse during childhood and adulthood; Generalized Anxiety Disorder; Acute Stress Disorder; Major Depressive Disorder; Primary Insomnia; Pain Disorder Associated with Psychological Factors and a General Medical Condition. Based on her diagnosis Ms. Castillo’s counselor recommended that she become enrolled in the Industrial Sewing Program.

After learning how to operate the sewing machine Ms. Castillo was placed in the Manufacturing Department sewing American Flags. Her desire to become independent was her main source of motivation, and soon she started to produce a high amount of flags. She also learned to drive. With the support from counselors and supervisors, Ms. Castillo started to gain emotional and economic independence and decided to put an end to her marriage problems and divorced her husband. Ms. Castillo learned different operations in the Flag Department and soon became a valuable operator and enrolled in English classes.

In January 2008, she was offered the position as a Trainer, working one on one with people with significant disabilities who were hired in the Manufacturing Department. She successfully trained hundreds of participants for three years until she was offered a position as Quality Control Supervisor that she has been performing with great efficiency and quality ever since. Ms. Castillo continues to be a dedicated and responsible employee; an example of how the power of work can change lives. We are all proud of her accomplishments and celebrate her journey of 22 years at Goodwill.
For 60 years, it has been the people and the shining faces across the organization that make this place so special and unique. We embrace the Spirit of Goodwill. As work is done, social bonds are created, and there is a sense of a connection to purpose and a bigger family. We care about our participants' well being beyond the job.
Social Enterprise

Goodwill engages in a unique social enterprise model which funds services and employment for over 3,100 persons. Although most known for its Goodwill donation centers and retail stores, the organization’s other entrepreneurial businesses include Apparel Manufacturing, Custodial Services, and Laundry Services which directly train and employ a large number of people while providing mission funding.

Business Services

Stores & Donated Goods
Donate Stuff. Shop. Create Jobs. Your donations and shopping at our stores, donation centers, and online e-commerce (shopgoodwill.com), fund programs that assist people with disabilities and other barriers, basically, putting people previously unemployable to work.

Apparel Manufacturing
For over twenty five years, Goodwill has manufactured military apparel for the U.S. Department of Defense. With a workforce of over 1,000 people, today, we produce caps, combat coats, shirts, combat trousers, dress slacks, and U.S. Interment flags. This significant work creates opportunities for people with disabilities. Our customers include: Defense Logistics Agency, U.S. Department of Veterans Affairs, SourceAmerica, U.S. Army, Publix Super Markets, the State of Florida, Phoenix Industries, Peckham, and ReadyOne.

Custodial Services
Goodwill’s custodial services offer grounds keeping, porter service, food attendant, cashiering, food preparation, and janitorial/custodial combined to employ over 300 people with significant disabilities. Goodwill’s customers include the majority of federal, state and local government entities also including National Oceanic and Atmospheric Administration, U.S. Air Force, U.S. Coast Guard, U.S. Navy, U.S. Army, and the U.S. Department of Agriculture.

Laundry Services
The Goodwill Laundry Services operation was created to initiate more jobs in the Liberty City area. It is a state-of-the-art facility that is automated, energy-efficient and environmentally green. We currently process 30 million lbs/yr and employ 208 workers.

25 Year Anniversaries
Congratulations to the following employees for their dedication and commitment to Goodwill for 25 years:

Thank You

- Anthony Locke
- Augusta Faldor
- Yvette Mathurin
- Louis Moses
- James Watts
- Patsy Boyd
- Jeannette Pierre
- Jason Reyes
- Rosemary Mullins
- Juan Pulgarin
- William Brooks
- Frankie Cannon
- Maria Sampson
- Brenda Byrd
- Mercedes Calle

We have 36 Stores & 63 Attended Donation Centers made possible by your donations that are sold and used to fund programs.

Goodwill Laundry Services provides clean linens to local hospitals.

Our shop online business (Amazon, eBay and shopgoodwill.com) is having double digit growth.
Directors & Trustees

Goodwill is grateful to our volunteer directors, who are active and generous supporters of the mission. They, too, are driven to make a difference and open doors for goodwill. They ensure adherence to the highest standards of efficiency, quality, service, ethical conduct, public accountability and transparency.

Officers

Tomás P. Erban
Chair,
Retired Executive

Barbara L. Shrut
Vice Chair & Chair - Marketing Committee,
SLB Advisors

Julie Greiner
Secretary,
Retired Executive

Rudy Kranys
Treasurer,
Retired Executive

Michael Burnstine
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Vice President Lockton Companies, LLC

Jorge A. Fernandez Ceballos
Chair – Audit Committee,
Retired Executive

Joseph Lacher
Chair – Development/Compensation,
Retired Executive

Charles M. Rosenberg
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Chair – Compensation Committee,
Retired Executive

Irma Reboso Solares
Chair – Human Services Committee,
Attorney at Law, Carlton Fields Attorneys

David Landsberg
President & CEO,
Goodwill Industries of South Florida

Jayne Harris Abess
Chair Emeritus,
Partner, ThinkLAB Ventures

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NGC Software

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Retired Executive

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Wifredo Gort
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City of Miami – City Hall

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Partner, Floridian Partners

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MasTec, Inc.

Rosary Plana Falero
Senior Vice President, Marquis Bank

Alberto Santalo
Internet Entrepreneur,
Founder & CEO, 8base, Inc.

Allison P. Shipley
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Pricewaterhouse Coopers, LLP

Merrett R. Stierheim
Retired Executive

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Founder & President,
Victoria & Associates Career Services

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Community Engagement
University of Miami

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Chairman, Floridian Partners

William Beames
Retired Executive

Robert Bromberg
Retired Executive

Laurence Deets
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Butler, Buckley, Deets

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Turner Construction Company

Gen. Douglas M. Fraser
International Defense & Security Consultant,
Doug Fraser, LLC.

Dr. Wilbert “Tee” Holloway
Retired Executive

Sherrill W. Hudson
Retired Executive

Joe Oglesby
Retired Executive

Debra D. Owens
Intergovernmental Affairs State Manager,
Dante Fascell Port of Miami-Dade

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Jorge R. Villacampa
President, Community Bank
Wells Fargo Company

Mary Martin Young
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Graduate Career Services

Bridget Pallango
Sr. Vice President,
Human Services

Beatriz Anazco
Vice President,
Financial Management

Mark Marchioli
Vice President,
Business Development

Diana Valencia
Vice President,
Apparel/Flag Manufacturing

Brett Bartschi
Vice President,
Donated Goods

Harry Ramsarran
Vice President,
Service Contracts

Photos: Alberto Romeu
We extend heartfelt thanks to our faithful supporters who generously donate year after year, and to our board of directors for being the Catalyst of our fundraising efforts. The following individuals, corporations and foundations donated between January 1, 2018 and December 31, 2018. Their generosity enables us to help people with disabilities and other barriers find and maintain employment.

**Benefactor’s Society: $200,000+**

*Joseph P. and Suzanne Lacher*

**Ryder Charitable Foundation**

**United Way Miami-Dade**

**Leader’s Society: $50,000 – $99,999**

*Jayne and Leonard Abess*

*The Leonard L. Abess and Bertha U. Abess Foundation*

**Diamond Circle: $20,000 – $49,999**

*Mary N. Porter Community Foundation of Broward*

Morrison, Brown, Argiz & Farra, LLC

Publix Super Markets, Inc.

Dr. Jose Chaviano*

Dr. Vivian Morad*

**Gold Circle: $5,000 – $9,999**

Alvah H. and Wyline P. Chapman Foundation

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Tomas P. and Sandra Erban

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David and Anoly Landsberg

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Saint Louis Catholic Church

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Steven R. Greenstein

Edward M. Shumsky and Sue Kronick

Irina R. Solares

UnitedHealthcare Svs Inc

Yolanda and Gerardo Valencia

Galleria Farms*

**Silver Circle: $1,000 - $4,999**

Beatriz Anazco

Diane M. Barrett

Nancy and William Beames

John Benbow

Nathan S. Brand

Michael L. and Kara Burnstine

Mark Burstein

Saray Dalac

Linda DeMartino and Gonzalez de Quesada

Paula and Richard Donovan

Rosary P. and Luis Falero

Rudolph H. Fellman/WM NC

Philanthropic East

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Betty Goodman

Jane Goodman/Yablick Charities, Inc.

Henderson Sewing Machine

Agustin Herran

Marquis Bank

Brian May

Eileen B. Mehta

Bridge Pallango

George L. Pita

Myra and Robert Redman

Barbara and Felix Reyes

Linda A. and Michael Salzberg

SanTech LLC

Saposnik Insurance & Associates, LLC

Martin E. Segal

Virginia Shomar*

Sharon Socol*

SourceAmerica

Barbara and Richard Souviron

Merrett R. Steierheim

Trust of Ruth S. Fleisher

Victoria E. Villalba

**Bronze: Up to $1,000**

David Adam

Marian Alperstein

Amazon Smile

Anonymous

Eduardo Atienza

Daniel Averbuck

Brad Barker

Montye Barker

Bernard Baumeil

Manuel Becerra

Jill and Neal Berman

Stanley E. Blisker

Mark W. Bjorkman

Anne Boley

Jessica Buchsbaum

Gus Cabrera

Lisa L. and A. Tom Canaday, Jr.

Danilo Cardona

Marina Casellas

Cynthia Cattani

Cevi Family Holdings, LLC

Ida Chamberlin

Stephen Conroy

Merrill and Julius Cook

Elisa Crespo

Crossing Shopping Village

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Alberto de Cardenas

Lourdes de la Mata

Lourdes de la Mata-Little

Miriam Del Amo

Olivia and Laurence Deets

Robin Denison

Robert V. DiPaul/Di Pauli

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Terry Donohue

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Rodolfo Fernandez

Yenise Fernandez

Joan N. Fleischman

FLM Gina Milio Trust

FoldFast, LLC

Nancy and Robert Frehling

Sergio Fuenzaiza

Mike Garcia

Francisco Gonzalez

Arnold Grevior

Gabriel Guerra

Jean and Maurice Hawa

Benny Hernandez

Carlos Mauricio Hernandez

Guido Hernandez

Jose Hernandez Solaum

Jorge Hernando

Sherri S. and Phillip Hungate

Deborah Immormino

France-Marie Jordan/Jordan Family Charitable Fund

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Jorge L. Lopez

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Regent Products

Joan N. and Richard S. Rivitz

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Javier Rodriguez

Tony Rodriguez

Barbara Romani

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Homa and Mike Samway

Vanessa Sanchez

Albert and Rebecca Santalo

Ernesto M. Santana

Nicholas Schur

Misledy Selgas

Judy and Wayne Snow

Aaron Steelman

Steiner-Atlantic Corp

Michael Stocker

Paulette and Harold Summerford

Tags & Labels Printing Inc

Jerome Tilis

Joaquim Tras

Trimline Graphics

International Inc.

Sue and R.L. Underwood

Ana VeigaMilton

Julie Waas

Walker Canvas Awnings, Inc

Zug Technology Group

*In-kind donations
### STATEMENT OF ACTIVITIES
For the Year Ended December 31, 2018

**REVENUES AND SUPPORT:**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Donated good sales</td>
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<td>Custodial contracts</td>
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<td>Business services</td>
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<td>Mission services</td>
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<td>Contributions</td>
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<td>United Way allocation</td>
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<td>Miscellaneous income</td>
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**TOTAL REVENUES AND SUPPORT**

**EXPENSES:**

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**TOTAL PROGRAM SERVICES AND EXPENSES**

**INCREASE IN UNRESTRICTED NET ASSETS**

**DECREASE IN TEMPORARILY RESTRICTED NET ASSETS**

**INCREASE IN NET ASSETS**

### STATEMENT OF FINANCIAL POSITION
December 31, 2018

**ASSETS**

<table>
<thead>
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<th>Description</th>
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<tbody>
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<td>Cash and cash equivalents</td>
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<tr>
<td>Accounts and other receivables, net</td>
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<td>Inventories</td>
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<td>Prepaid expenses and other assets</td>
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<td>Land, building and equipment, net</td>
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**TOTAL ASSETS**

**LIABILITIES AND NET ASSETS**

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<thead>
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<th>Description</th>
<th>Amount</th>
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<td>Accounts payable</td>
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<tr>
<td>Accrued expenses and other liabilities</td>
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<td>Mortgage notes, notes payable and lines of credit</td>
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<td>Obligations under capital leases</td>
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**TOTAL LIABILITIES**

**NET ASSETS**

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**TOTAL LIABILITIES AND NET ASSETS**

For audited report visit [www.goodwillsouthflorida.org](http://www.goodwillsouthflorida.org)
Financial Donations Create More Impact

There are 3.7 million people in Miami-Dade and Broward counties who are of working age. 457,000 of this group have a disability or disorder that challenges their ability to find and retain work. A startling 81% of this group is not working.

Last year, our programs served 6,888 people – many of whom have a disability or other barriers to work. Goodwill South Florida is a unique nonprofit driven to create hope and opportunity for people with disabilities and other barriers to work. We help those we serve reach greater financial stability and increase productivity.

While partially self-funded, we still need you. Goodwill South Florida struggles with funding, like any nonprofit. We are challenged by the ups and downs of business, the need of support for our mission-based vocational training programs, and acquiring enough seed money to launch additional growth-focused businesses, that allow us to vocationally train, place and employ more people. We are very appreciative of the great help we receive from both donors of clothing and goods, and shoppers in our stores, but it’s not enough to fund our robust mission and great community need. We respectfully ask for your support. We are looking for individuals who believe in the important work we do and are excited about financially participating and be part of our team. The more financial gifts we receive, the more people we can help.

Hope & Opportunity

With guidance from Goodwill employment specialists and pre-employment classes, this year’s Achiever of the Year, was able to overcome her fears and was motivated to seek out jobs

We invite you to join our Goodwill Giving Societies to provide hope and opportunity for people with disabilities and other barriers. By financially supporting the goals and objectives of Goodwill South Florida, you are accelerating the important work we do.

Please consider joining Goodwill’s Gift Societies:

- **Bronze Circle:** Up to $1,000
- **Silver Circle:** $1,000 – $4,999
- **Gold Circle:** $5,000 – $9,999
- **Platinum Circle:** $10,000 – $19,999
- **Diamond Circle:** $20,000 – $49,999
- **Leader’s Society:** $50,000 – $99,999
- **Founder’s Society:** $100,000 – $199,999
- **Benefactor’s Society:** $200,000 – $499,999
- **Humanitarian Society:** $500,000 – $999,999
- **Legacy Society** $1,000,000+

Yes! I will support the Goodwill Advancement Campaign to help someone find a job.

Ways to make your impact:

- Make a donation to Goodwill South Florida using the self-addressed donation envelope provided in this report.
- Make your online donation by visiting goodwillsouthflorida.org or by scanning the code below with your cell phone to go to Goodwill’s donation page.
- Join the Goodwill Gift Societies by filling out a pledge card today and setting up yearly payments.

For stock, IRA distributions, endowment, corporate sponsorships, in-kind gifts, naming opportunities, memorial and tribute gifts, planned giving or more information please contact:

Vanessa Sanchez (305) 326-4173 or vsanchez@goodwillmiami.org

Scan code to donate online:
Goodwill Accreditations

Demonstrating our commitment to the highest standards of quality, public accountability and transparency.

CARF – The Commission on Accreditation of Rehabilitation Facilities
Accredits Vocational Rehabilitation Programs.

Qlarant – Agency for Healthcare Administration
Accredits Developmental Disabilities Services.

COE – Council on Occupational Education Committee
Accredits Vocational Adult and Basic Education Programs.

ISO 9001:2015
Registered and certified by TUV NORD in the areas of design and manufacture of textile goods including military uniforms, flags and accessories.

HLAC (Healthcare Laundry Accreditation Council)
This is a nonprofit organization that inspects and accredits laundries that process reusable textiles for hospitals, nursing homes and other healthcare facilities. Our accreditation substantiates, that we have been independently inspected and adhere to professionally recognized infection control procedures and policies.

CIMS Certified (Cleaning Industry Management Standards)
This certification applies to Management, Operations, Performance systems and processes that demonstrate we are structured to deliver consistent quality services to meet customer’s needs and expectations. It sets forth processes, procedures and supporting documentation proven to be characteristic of a customer driven organization.

Sarbanes-Oxley Act
Goodwill is in compliance with the Sarbanes-Oxley Act, including an independent Board of Directors’ Audit Committee and Compensation Committee in compliance with IRS Regulations.

Goodwill loves Green

Goodwill knows the power donations can have on people and the planet.

For over 100 years, Goodwill has been a pioneer of the “reduce, reuse, repurpose” practice. Your donated goods are not only a great contribution to our mission, but they are also creating a healthier environment.

Together we can have a powerful impact on our world.

Give It to Goodwill

Keep decluttering, organizing and staying green and “Give it to Goodwill”. Last year, we kept 28 million pounds of resold goods out of our landfills and used the proceeds to fund programs for people with disabilities and other barriers.

Goodwill Industries of South Florida, Inc. is an independent and autonomous non-profit organization governed by a Board of Directors from Miami-Dade, Broward and Monroe counties. Goodwill Industries of South Florida, Inc. is a member organization of Goodwill Industries International, Inc. in Washington D.C.
Goodwill South Florida, a nonprofit organization, whose mission is training, employment and job placement for people with disabilities and other barriers to work serving Miami-Dade, Broward and Monroe counties.